



November 3, 2022

Mr. C. Berk Edwards  
Geraghty, Dougherty & Edwards, PA  
Post Office Box 1605  
Fort Myers, FL 33902

**VIA EMAIL: [berk@berkedwardsmediation.com](mailto:berk@berkedwardsmediation.com)**

Re: Professional Services Agreement

Dear Berk:

We want to thank you and the Board again for giving our firm the opportunity to continue in our representation of the City of Fort Myers Community Redevelopment Association ("CRA").

It is understood that the goal of this representation is to protect the short-and-long term interests of the CRA. We anticipate that the 2023 session could present opportunities as well as challenges. We believe the Legislature is likely to take up several issues that will be important to the CRA, including legislation related to special districts and legislation related to affordable housing. Also of significant importance will likely be legislation and budget related action for communities impacted by Hurricane Ian. Our firm will be engaged on behalf of the CRA on all of the above and will also seek, proactively, to assure the longer-term continuance of the CRA. It will be your responsibility to continue to educate us on all aspects of issues the CRA may be facing and as to language that may be from time to time need review by you and the CRA staff.

It is our firm's responsibility to continue to provide traditional lobbying services in furtherance of the stated goals in this matter. Traditional lobbying services include, but are not limited to, lobbying members of the Florida Legislature, Legislative staff and Executive Branch officials and staff. Duties include, but are not limited to, attending appropriate committee meetings, drafting and preparing amendments, identifying legislative champions, testifying at committee hearings and preparing support materials as necessary.

1 | Fort Myers CRA Professional Services Agreement

REPLY TO:

- 4000 Hollywood Boulevard, Suite 677-S - Telephone (305) 935-1866
- 104 West Jefferson Street - Tallahassee, Florida 32301 - (850) 224-3427

It is understood that this agreement is for the 2023 Legislative Session, to include all interim committee hearings and special sessions and the Governor's review period for any legislation approved.

It is also understood that we will provide written reports regularly during the Legislative Session and when appropriate, during Committee Meeting weeks.

In exchange for his representation, you agree to compensate our firm with a retainer of \$60,000 and reimbursement for any out-of-pocket expenses including airfare, hotels, meals, and other incidental expenses in an amount not to exceed \$5,000.00. This retainer will be payable in monthly increments at a rate of \$5,000.00/month. We will work aggressively to pursue the changes you seek and give you a 150% effort in doing so.

Again, thank you for this opportunity. Assuming this meets with our mutual understanding, please sign and return this agreement to our office at your earliest convenience.

Sincerely,



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Ronald L. Book  
CEO

**Ronald L. Book, P.A.**



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C. Berk Edwards  
General Counsel

**Fort Myers Community Redevelopment Agency**

*RLB: BM*